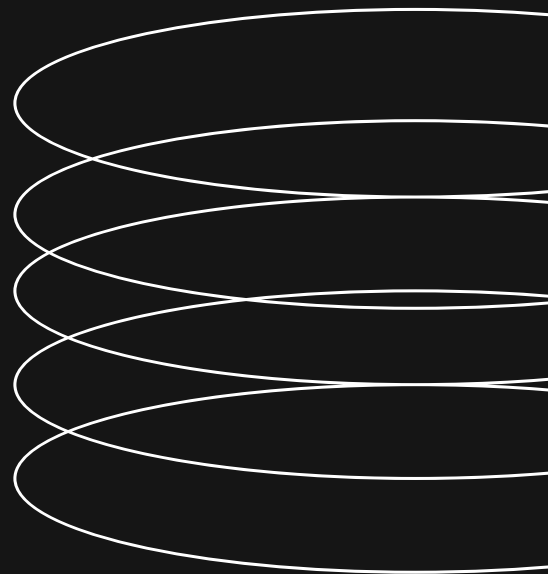




# Real Time Business Insights

with Insights 360



BENEFIT FROM MODERN DIGITAL TOOLS

VFTee

Consolidate input from various sources to achieve a 360-degree view of your business & derive actionable insights.

Execute on what matters to you!

# The Tool



## INSIGHTS 360

Insights 360 is an integrated computational analytics solution designed to give management a 360-degree, real-time view of its business.

It is a flexible system that can connect to multiple data sources, gather and consolidate information, perform heavy computational analysis, and produce a wide range of analytics reports, plots and visualization dashboards.

# 4 reasons why it matters

## INCREASE REVENUE

With real-time and accurate data provided by Insights 360, organizations can make better-informed decisions that can positively impact revenue. This includes identifying new cross-selling opportunities, customer behavior patterns, optimizing pricing strategies, and improving collections.

## IMPROVE DECISION-MAKING

Insights 360 consolidates and processes data from different disconnected sources, providing a comprehensive view of business operations. The management team can therefore quickly and accurately make informed decisions, identifying areas for improvement, trends, and opportunities to further improve the business.

## IMPROVE EFFICIENCY

Insights 360 streamlines internal organization reporting, saving valuable time and effort. This improves overall efficiency and productivity, allowing the management team and employees to focus on other important tasks.

## LOWER RISK

With Insights 360 you can have more confidence in the accuracy of your data performing auditing to identify weak spots in your current business processes and data handling. With Insights 360, accurate data becomes the new foundation for smart business decisions.



# Fit for Purpose

## SMALL, YET BIG!

Insights 360 has been designed with the small to medium business in mind, yet uses powerful enterprise-grade technology to collect, manage and secure your data.

## A COST-EFFECTIVE SOLUTION

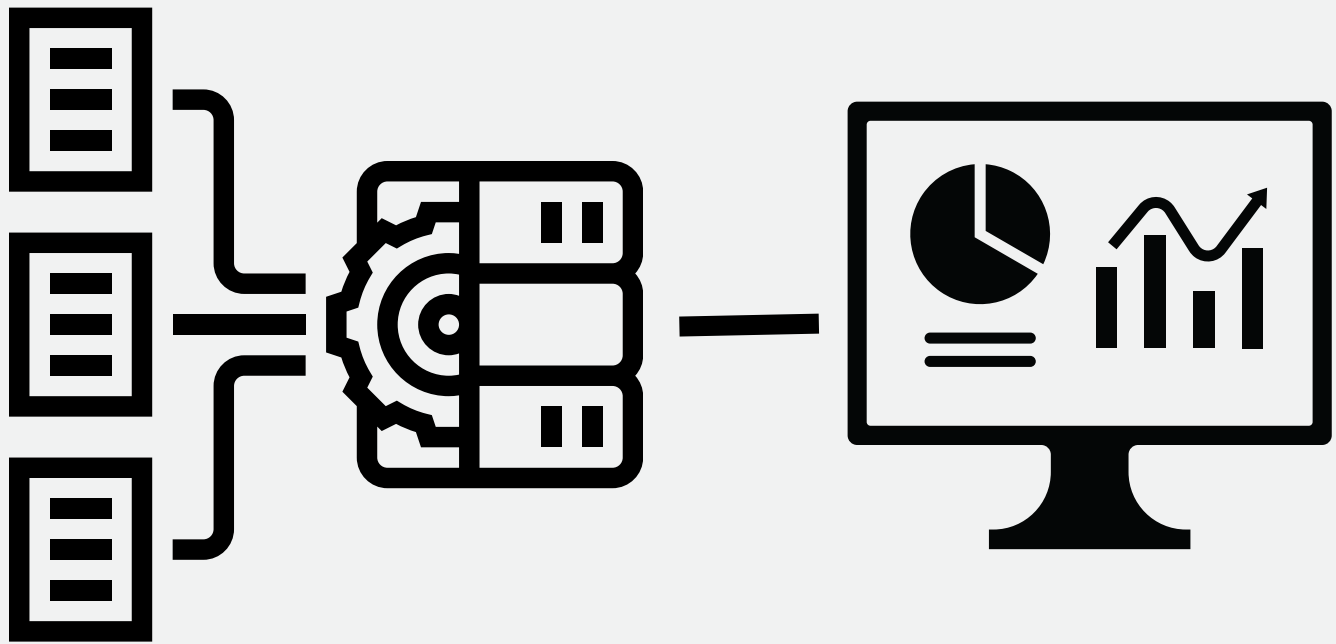
Extending legacy systems with Insights 360 gives them an extension of life, ensuring that you can make the most over your past investments and keep existing infrastructure. All whilst benefitting from new capabilities.

## EXTENSIVE COMPATIBILITY

The system is designed to be highly compatible with existing infrastructure and can ingest data from a variety of sources.



# How it Works



**Your Data > Insights 360 > Your Insights**

Connect to any system, consolidate information execute algorithmic analysis, produce reports,

# KPIs for Legal Firms

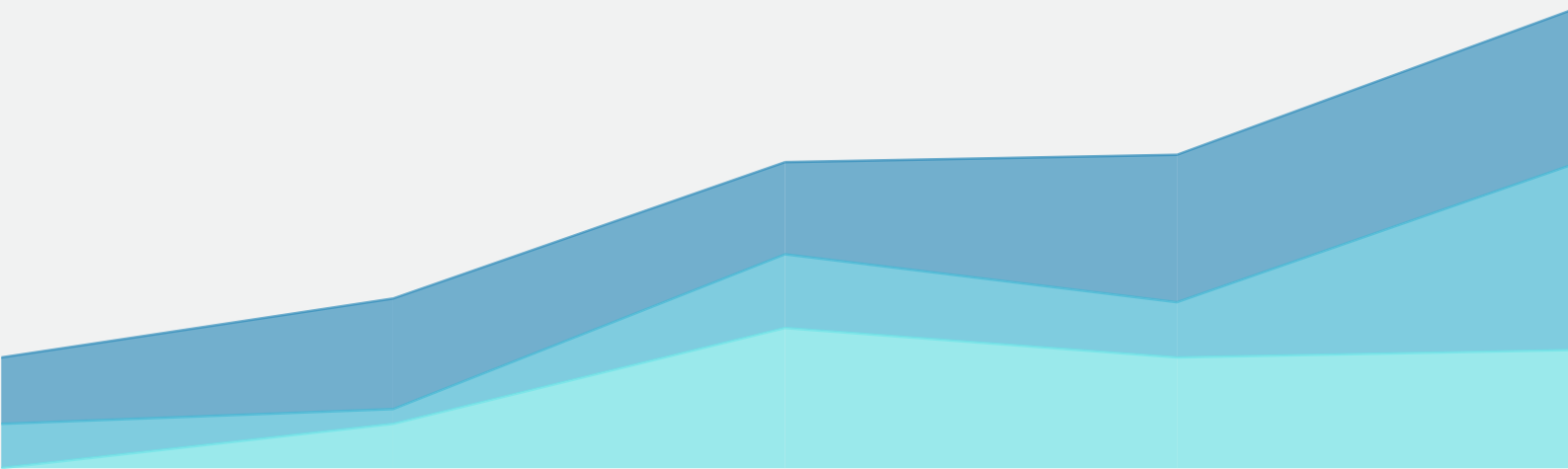
Insights 360 has already been proven in the Legal industry.

Information is presented across multiple dimensions such as per company, department, project, client, legal-work item code and by employee. Different user roles view data based on their permission level, with managing partners having a global view.

A non-exhaustive list of plots and KPIs includes:

- Multiple views of revenue with extensive drill down and visualization options
- Lock-up days: Total days from the date of work assignment until the date of invoice issuing
- Project recovery: Median value of project recovery results
- Total chargeable hours per department and employee
- Total hours billed as a percentage of chargeable hours
- Number of cross-departmental referrals of clients to other departments
- Total fees referred to other departments
- Number of new quotations submitted to clients, percentage of quotations won, amounts quoted vs amounts won
- Collection amounts pending, days to collect, percentage of the amount invoiced vs collected

KPIs can be tailored to meet your exact specific needs.





About

# VFTee Ltd.

VFTee is a boutique Information Technology consulting firm with vast international expertise and experience. It helps companies achieve business optimization via digital transformation initiatives.

VFTee delivers practical consulting and solutions that enable customers to improve their revenues, reduce their costs and risks, and become more agile to compete in the new era.

